

Consolidated report for the first six months of the financial year 2012 in accordance with IFRS

Berlin, 22 August 2012

Performance figures

	1.1.- 30.6.2012 in k€	1.1.- 30.6.2011 in k€	Changes 2012 from 2011 in k€
Revenue	18,241	15,884	+2,357
Gross profit	13,485	13,397	+88
Personnel costs	10,783	10,004	+779
EBIT	-487	113	-600
Consolidated profit/loss	-590	41	-631

Report on the situation

Performance figures

With an increase in interim revenues of 15% to € 18,241,000 (2011: € 15,884,000), IVU Traffic Technologies AG has continued a solid growth trend in the first half of 2012. Gross profit for the period increased by 1% to € 13,485,000 (2011: € 13,397,000). Interim EBIT was lower than in the previous year at - € 487,000 (2011: € 113,000). This is a consequence of two special effects declared in the first quarter: revenues in the previous year from the recovery of impaired assets, and a one-off bonus payment this year to the IVU personnel for the successful financial year 2011. As a result of this, together with new appointments, personnel expenses for the first half of 2012 increased as planned to € 10,783,000 (2011: € 10,004,000).

The projected result for the financial year will not be influenced by the special effects. The targets set for 2012 will be achieved. This is supported by the high level of orders, which completely cover the projected annual revenue for the financial year 2012.

By making use of modern technologies and with customer-oriented product management, IVU was once again able to win new projects in the first half of 2012 in important cities such as London, and to strengthen long-term customer ties. The combination of German software engineering and local expertise in the eight branches has proved successful all over the world. The demand for IVU products remains constant at a high level, supported by marketing activities.

Important projects in the first half of 2012

Great Britain. New app supports mobile timetable information.

Coinciding with the start of the Olympic Games in London, the iPhone app “London Bus Live Departures” developed by IVU Traffic Technologies was launched on 18 July 2012. In eight languages, the smartphone user is informed about the up-dated departure times of 8,500 buses from some 19,000 stop in the British capital. With the search function, the relevant stop can be selected directly on the map, or located by GPS. All the information is provided by the IVU.realtime passenger information system operated by Transport for London (TfL),

which acts as the central data hub, collecting and processing all the necessary information and making this available for the app by means of cloud technology.

Italy. Installation of personnel and vehicle management systems as planned.

Since 2009, the Italian state railway has been using IVU.rail for duty scheduling and optimisation for its workforce of some 20,000 employees. With the IVU software operating successfully for duty scheduling and personnel deployment, further individual services are being developed for the state railway. For example, a specialised Web client has been designed with which drivers can transmit duty requests and queries from a Tablet PC. 6,000 train drivers are already using the new technology. The introduction of the vehicle management system IVU.rail.vehicle is also proceeding according to plan. In future, the IVU system will carry out all vehicle management tasks for the state railway.

Logistics. Maintenance management for terranets bw GmbH.

In order to organise the efficient maintenance of its 1,900 km long high-pressure natural gas supply network and the 2,000 km telecommunications network, the Stuttgart-based company terranets bw GmbH will in future be using IVU.workforce. The system will be used not only to organise the deployment of 70 maintenance and servicing personnel, but also to present all maintenance processes in detail and ensure long-term documentation. The standard solution from IVU ensures that personnel and resources are deployed efficiently and cost-optimised. The maintenance and servicing measures are defined in advance and can then be worked through step-by-step. For this project, IVU supplies the software for the IT-supported maintenance management system and provides training for the personnel. The general contractor is SD & C GmbH.

Personnel

Personnel development	2012	2011	Change
No. of employees as of 30 June	349	345	+1 %
Personnel capacity* 1 Jan - 30 June	294	294	0 %

* equivalent number of full-time employees

At the end of the six months of 2012, there were 349 co-workers, an increase of 1 % over the previous year. As a result of parental leave with job protection, the personnel capacity remained at the same level as for the first six months of 2011.

Prospects

The increase in revenue by 15 % over the first half of the previous financial year and the good order book situation confirm the targets set for the financial year 2012. We continue to expect annual revenue of more than € 40 million and gross profits of € 30 million.

Risks

The risks are described in the Annual Report 2011 on pages 20 and 21. No new risks have arisen. Neither have there been any changes in risk management and financial controlling.

Transactions with related individuals

Klaus-Gerd Kleversaat, Chair of the Supervisory Board, acquired 3,590 IVU shares in the period covered by this report and now holds 262,590 IVU shares.

Declaration in accordance with WpHG Section 37w, paragraph 5, sentence 6

This interim report was not subjected to an auditor's inspection.

Consolidated report through until 30 June 2012 in accordance with IFRS

	Q2 2012	Q2 2011	1st half- year 2012	1st half- year 2011
	k€	k€	k€	k€
Earnings	10,363	8,129	18,241	15,884
Other operating revenues	102	94	247	649
Material costs	-3,533	-1,645	-5,003	-3,136
Gross profit	6,932	6,578	13,485	13,397
Personnel expenses	-5,116	-4,900	-10,783	-10,004
Depreciation of non-current assets	-258	-222	-461	-438
Other operating expenses	-1,420	-1,390	-2,728	-2,842
EBIT	138	66	-487	113
Interest revenues	4	2	5	2
Interest payments	-53	-22	-108	-73
Earnings before taxes (EBT)	89	46	-590	42
Taxes on income and revenues	0	-1	0	-1
Consolidated profit/loss	89	45	-590	41

	2011	2010
	EUR	EUR
Earnings per share (undiluted and diluted)	-0.03	-0.01
Average no. of shares in circulation (in thousands)	17,719	17,719

Statement of comprehensive income 1 January – 30 June 2012

	1st half-year 2012	1st half-year 2011
	k€	k€
Consolidated profit/loss	-590	41
Currency translations	3	-3
Other earnings after taxes	3	-3
Total consolidated earnings after taxes	-587	38

Consolidated balance sheet in accordance with IFRS as of 30 June 2012

<u>ASSETS</u>	30.6.2012	31.12.2011
	k€	k€
A. Current assets		
1. Liquid funds	588	652
2. Trade receivable	10,963	13,357
3. Current receivables from construction contracts	12,321	9,810
4. Inventories	1,860	1,423
5. Other current assets	3,478	2,259
Total current assets	29,210	27,501
B. Non-current assets		
1. Fixed assets	1,623	1,378
2. Intangible assets	11,841	11,829
3. Deferred tax assets	1,976	1,976
Total non-current assets	15,440	15,183
	44,650	42,684
 <u>LIABILITIES</u>	 30.06.2012	 31.12.2011
	k€	k€
A. Current liabilities		
1. Currents loans and liabilities	0	6
2. Trade payables	2,901	3,420
3. Obligations arising from construction contracts	3,692	925
4. Provisions	596	952
5. Other current liabilities	6,485	5,825
Total current liabilities	13,674	11,128
B. Non-current liabilities		
1. Deferred tax liabilities	2,185	2,185
2. Pension provisions	3,088	3,025
3. Others	343	399
Total non-current liabilities	5,616	5,609
C. Equity		
1. Subscribed capital	17,719	17,719
2. Capital reserves	46,456	46,456
3. Consolidated balance sheet loss	-38,869	-38,279
4. Currency translation	54	51
Total equity	25,360	25,947
	44,650	42,684

Consolidated cash flow statement in accordance with IFRS as of 30 June 2012

	1.1.2012 -30.6.2012	1.1.2011 -30.6.2011
	k€	k€
1. Business activity		
Consolidated earnings before income taxes of the period	-590	41
Depreciation of tangible assets	461	438
Changes to provisions	-123	-33
Earnings from interest	103	71
Other non-cash income and expenses	3	-3
	-146	514
Changes to items of current assets and current borrowed funds		
Inventories	-437	-874
Receivable and other assets	-1,304	5,452
Liabilities (without provisions)	2,507	-1,820
	620	3,272
Interest payments	-108	-73
Cash flow from current business activities	512	3,199
2. Investment activities		
Payments for investments in property, plant and equipment	-570	-498
Interest received	5	2
Cash flow from investment activities	-565	-496
3. Financing activities		
Repayment of liabilities from sale & leaseback transactions	-5	-4
Cash receipts from the acceptance of current financial liabilities	-6	0
Cash flow from financing activities	-11	-4
4. Liquid funds		
Effective change in liquid funds	-64	2,699
Liquid funds at the beginning of the period	652	995
Liquid funds at the end of the period	588	3,694

(+ = cash inflow / - = cash outflow)

Group equity change in accordance with IFRS for the first half-year 2012

	Subscribed capital	Capital- reserves	Currency- translation	Consolidated balance sheet loss	Total
	k€	k€	k€	k€	k€
As of 1 January 2011	17,719	46,456	66	-40,685	23,556
Annual profit 2011	0	0	0	2,406	2,406
Other earnings after taxes	0	0	-15	0	-15
Total consolidated earnings after taxes	0	0	-15	2,406	2,391
As of 31 December 2011	17,719	46,456	51	-38,279	25,947
As of 1 January 2012	17,719	46,456	51	-38,279	25,947
Consolidated loss 1 January to 30 June 2012	0	0	0	-590	-590
Other earnings after taxes	0	0	3	0	3
Total consolidated earnings after taxes	0	0	3	-590	-587
As of 30 June 2012	17,719	46,456	54	-38,869	25,360

Balance sheet oath

(in accordance with Sections 289.2 Sentence 3 and 289.1 Sentence 5 of the German Commercial Code - HGB)

We assure that, to the best of our knowledge and in accordance with the applied principles for orderly interim consolidated reporting, this interim consolidated financial statement gives a true and fair presentation of the situation of the group relating to assets, finances, and revenues, that the consolidated interim management report of the group presents the course of business including the business results and the situation of the company in a way which corresponds to the actual conditions, and that the key opportunities and risks of the probable development of the group over the rest of the financial year are described.

Berlin, in August 2012

A handwritten signature in black ink, appearing to read 'Martin Müller-Elschner'.

Martin Müller-Elschner

A handwritten signature in black ink, appearing to read 'Dr. Helmut Bergstein'.

Dr Helmut Bergstein

A handwritten signature in black ink, appearing to read 'Frank Kochanski'.

Frank Kochanski

Financial calendar 2012

12 November 2012	Equity Forum in Frankfurt/Main
21 November 2012	Nine-monthly report up to 30 September

Contact:

Madlen Dietrich
Corporate Communications
IVU Traffic Technologies AG
Bundesallee 88, 12161 Berlin, Germany
Tel: +49 30 85906-386
Fax: +49 30 85906-111
E-mail: Madlen.Dietrich@ivu.de
www.ivu.de