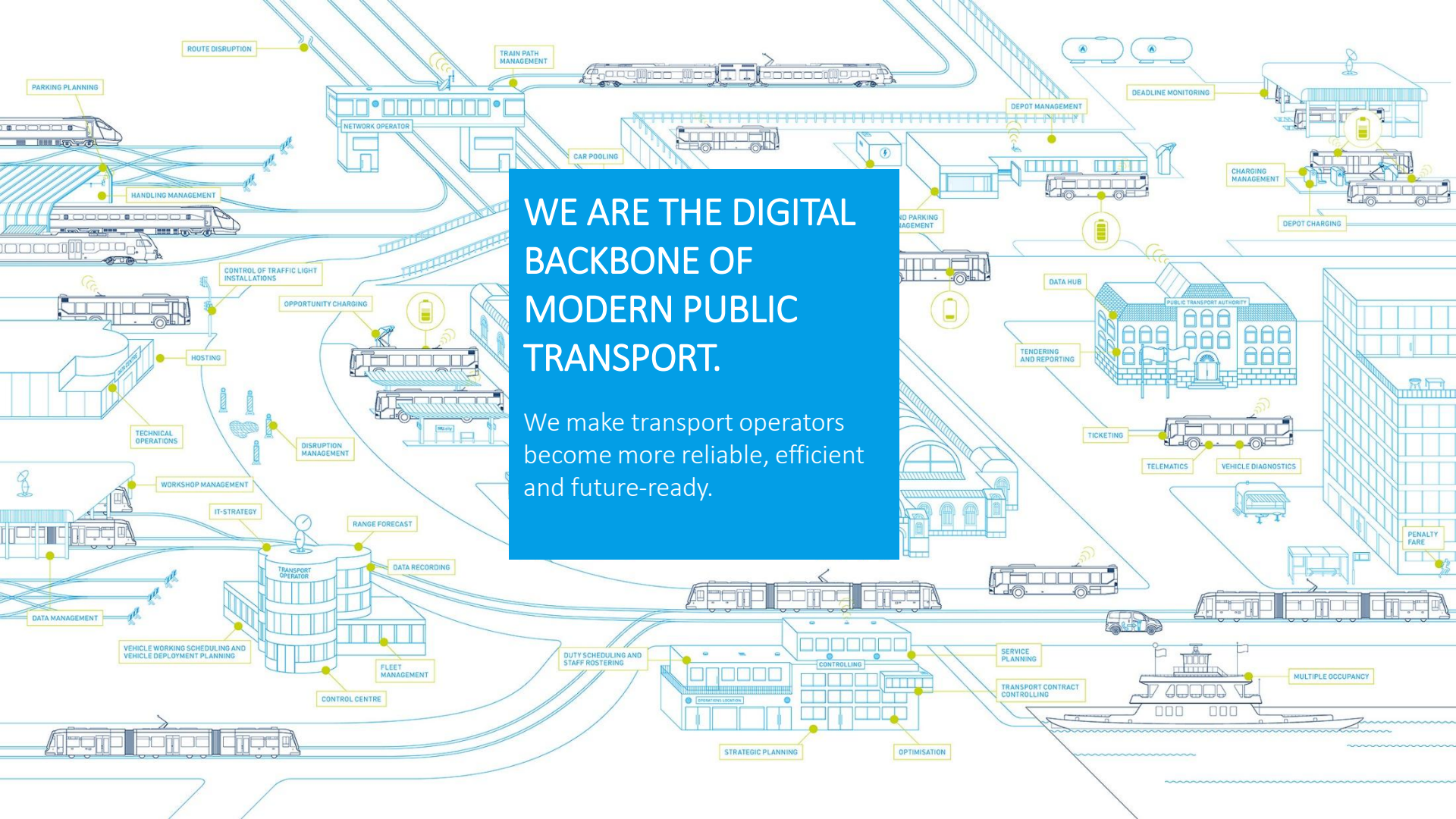
WELCOME
TO IVU TRAFFIC TECHNOLOGIES AG

Q3 2026 RESULTS PRESENTATION
5 NOVEMBER 2026

Martin Müller-Elschner, CEO
Petra Meiser, CFO



WE ARE THE DIGITAL BACKBONE OF MODERN PUBLIC TRANSPORT.

We make transport operators become more reliable, efficient and future-ready.

BUSINESS HIGHLIGHTS

INNOTRANS SEPTEMBER 2026 IN BERLIN

















BVG, Berlin

- Depot Management System for Europe’s most modern depot for electric busses
- flagship project for BVG, IVU and Berlin
- more than 10 depots to follow





HELLENIC TRAINS, Greece

- Cloud-based vehicle and crew planning to improve efficiency
- replacing manual processes with IVU.rail
- IVU promoted by TrenItalia

VELVET, France

- New French high-speed rail operator launching services in 2028
- Selects IVU.rail and IVU.cloud as SaaS
- for integrated vehicle and crew planning and dispatching

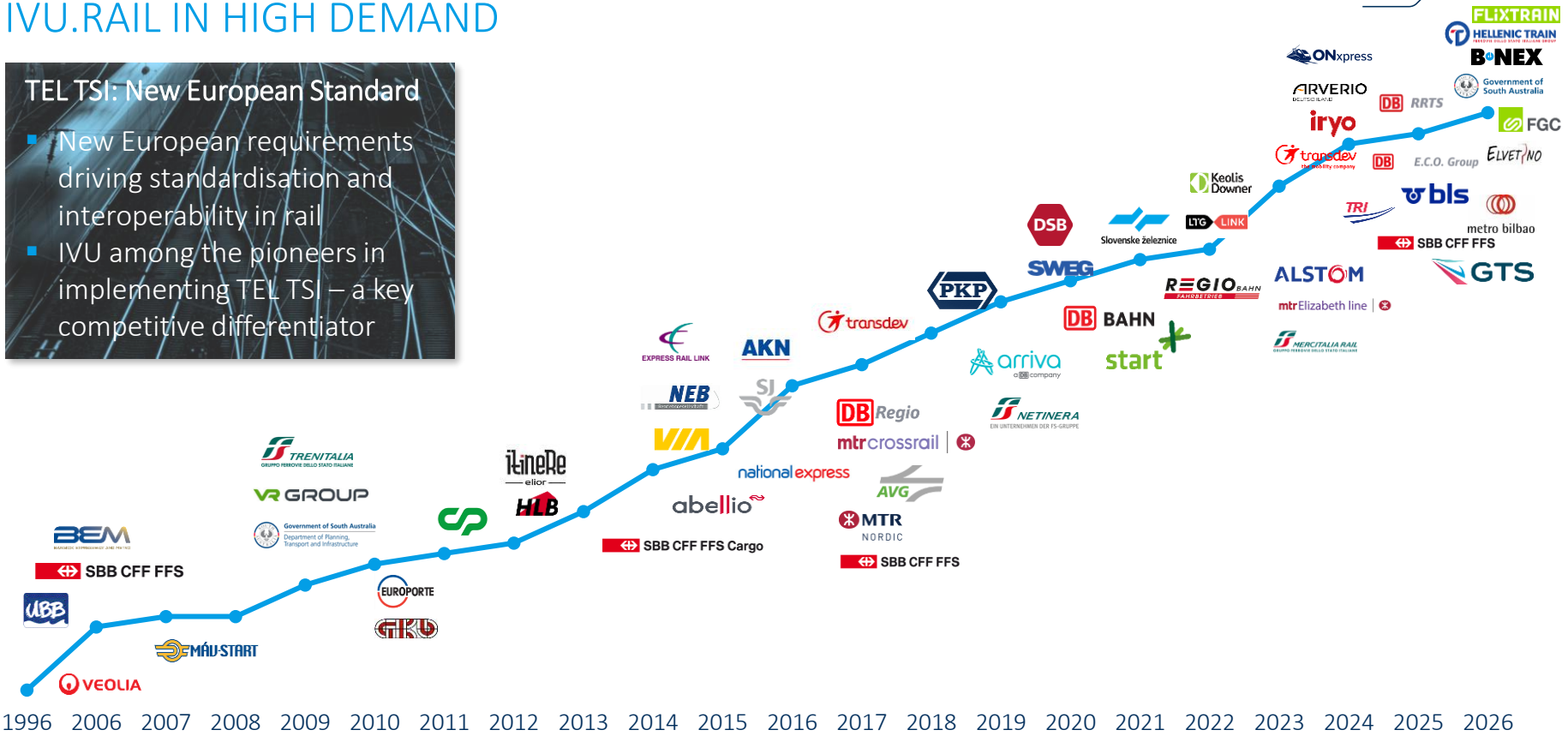


BUSINESS HIGHLIGHTS

IVU.RAIL IN HIGH DEMAND

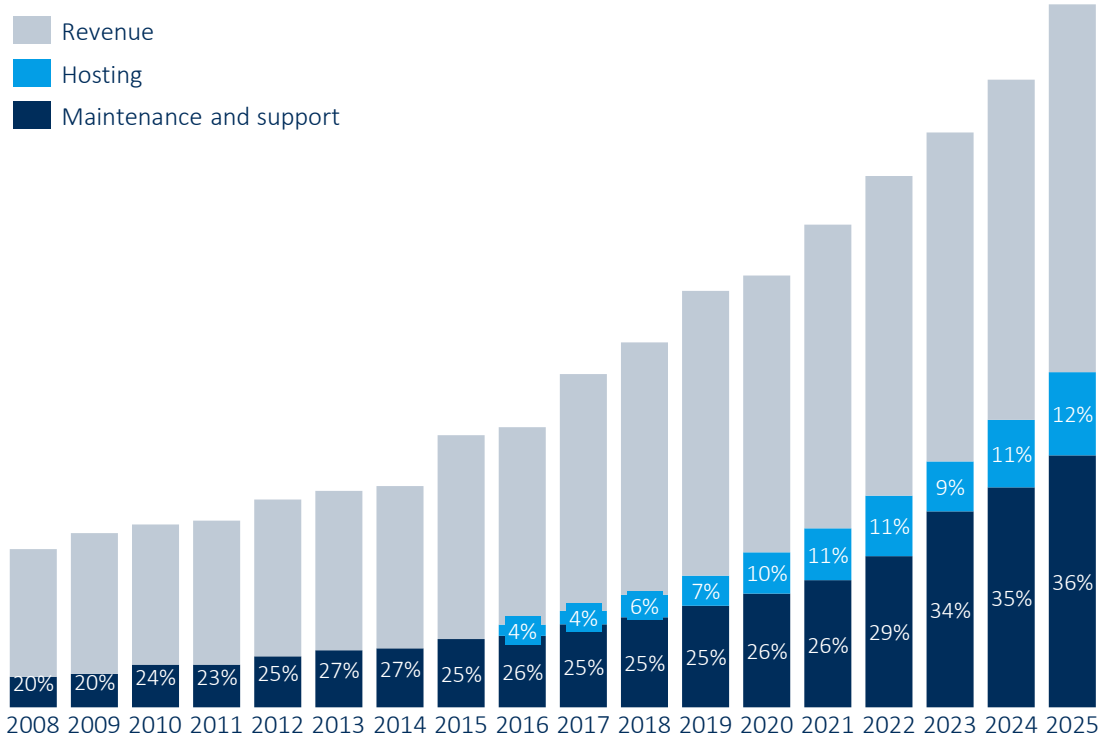
TEL TSI: New European Standard

- New European requirements driving standardisation and interoperability in rail
- IVU among the pioneers in implementing TEL TSI – a key competitive differentiator



BUSINESS HIGHLIGHTS

RECURRING REVENUE INCREASING



Secure sales

- Attractive business model: Today's license sales will generate tomorrow's maintenance revenues
- Recurring and predictable income increases

Hosting and operational management

- IVU takes over provision and technical operation of the IVU systems
- More and more new customers using IVU.cloud

Maintenance and support

- Customers appreciate reliable and competent service
- Increasing 24/7 availability

BUSINESS HIGHLIGHTS

IVU CELEBRATES ITS 50TH ANNIVERSARY



















BUSINESS HIGHLIGHTS
MOVING FORWARD



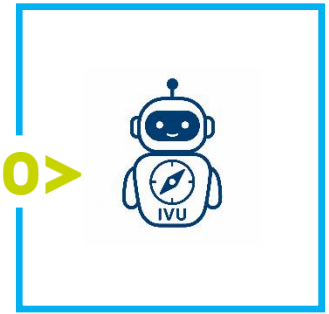
Increasing and premium customer base with nearly no churn

International growth, ideally in partnership with our top clients



High demand for **IVU.cloud** due to service level and cyber security

Recurring revenue continue to rise

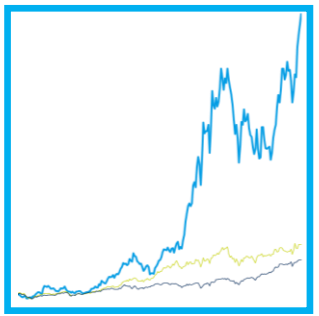


AI helps us with administration and software development

AI inside our products, e.g. the new IVU.scout

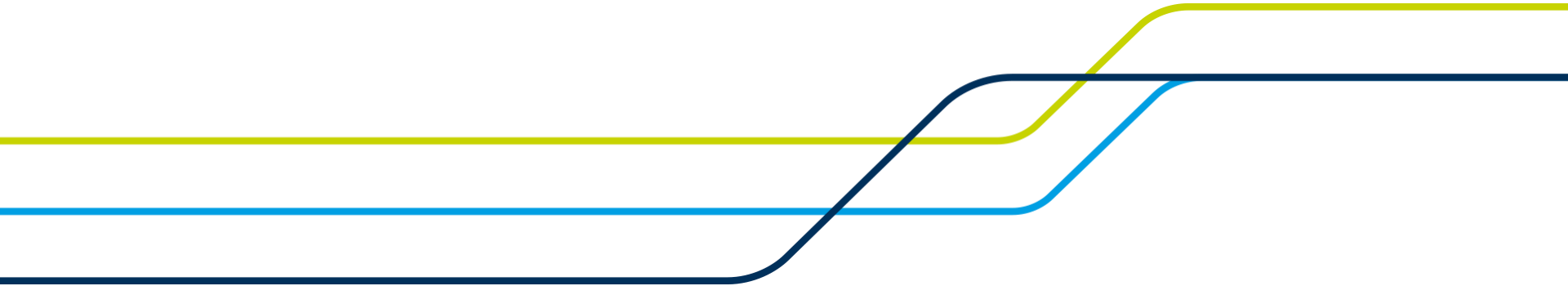


"Mission-critical niche provider in markets with high barriers to entry"



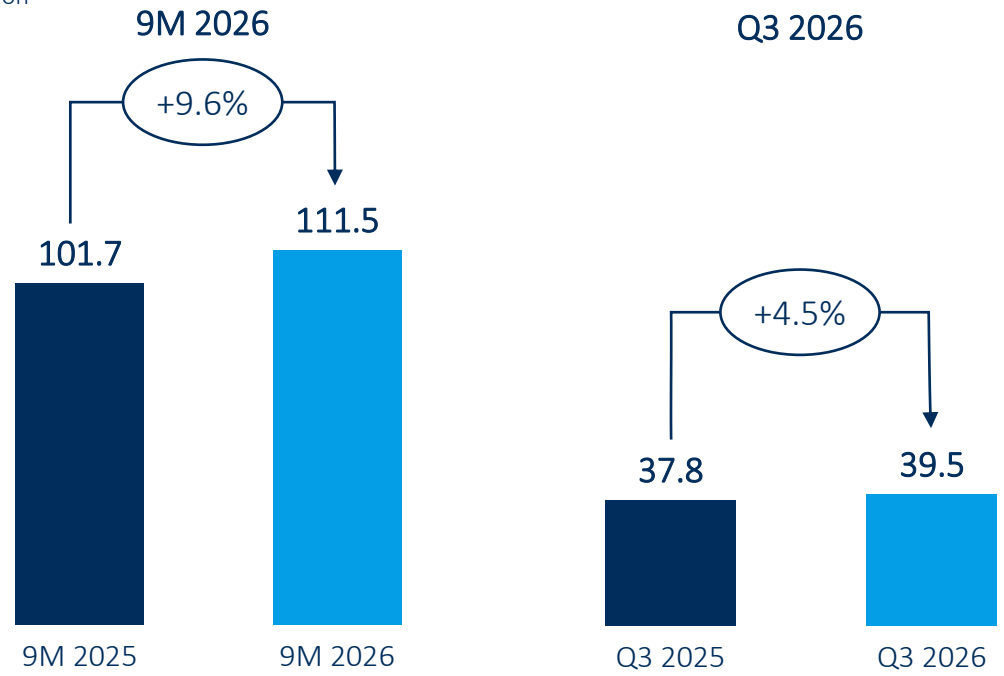
New CFO to professionalise our financial management and strengthen our presence in the **capital markets**

9M 2026: IVU GROWS WITH HIGHER RECURRING REVENUE AND IMPROVED PROFITABILITY



REVENUE
STRONG BUSINESS GROWTH CONTINUES

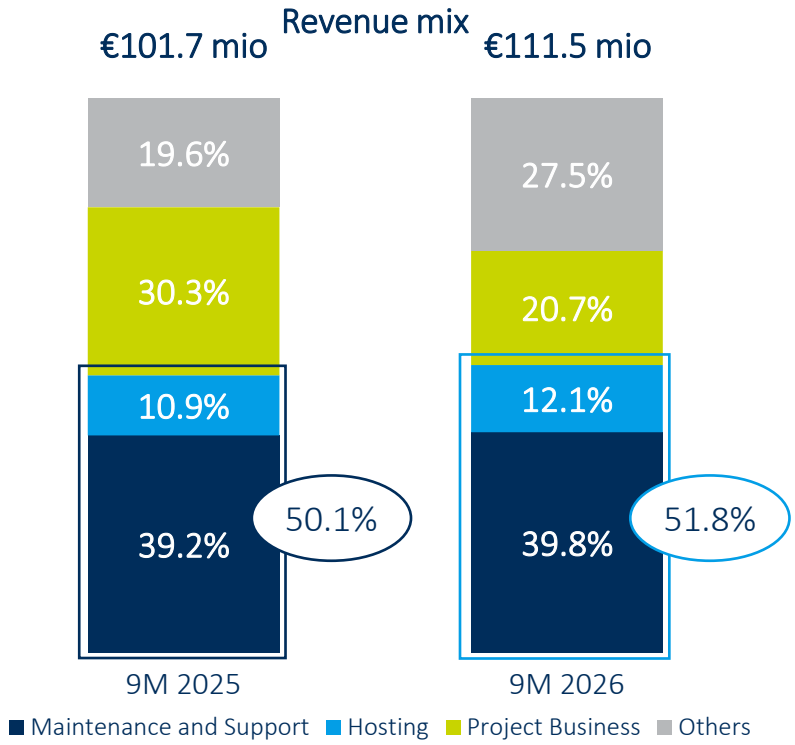
in € million



- Strong revenue growth continues: 9M 2026 revenue up by 9.6% y/y to €111.5 million
- Positive development also in Q3 2026: revenue reaches €39.5 million, up 4.5% y/y
- On track to achieve FY 2026 revenue guidance: target of more than €160 million confirmed

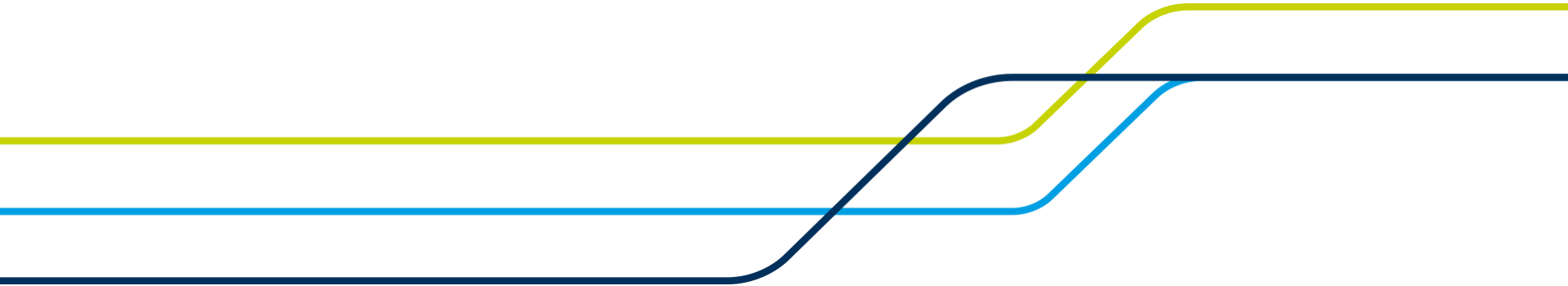
REVENUE

GROWING SHARE OF RECURRING REVENUE ENHANCES VISIBILITY



- IVU benefits from a growing share of recurring revenue, accounting for more than half of total revenue in 9M 2026
- Both Hosting and, particularly, Maintenance and Support account for a higher share of revenue than in 9M 2025
- The growing share of recurring revenue is also contributing to a more even distribution of revenue throughout the year
- With ~50% of revenue being recurring and ~30% of the other revenue already covered by existing orders, approximately two-thirds of 2027 revenue can be considered locked in as of today

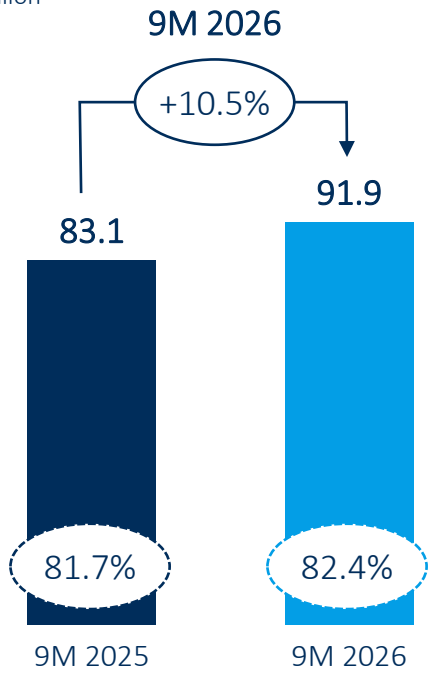
CONSISTENT FOCUS ON PROFITABILITY DRIVES EARNINGS GROWTH AND SHAREHOLDER VALUE.

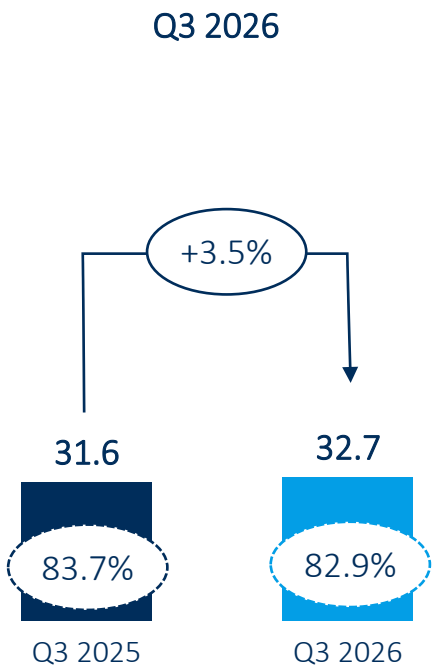


GROSS PROFIT

GROSS PROFIT GROWTH OUTPACES REVENUE GROWTH IN 9M 2026

in € million





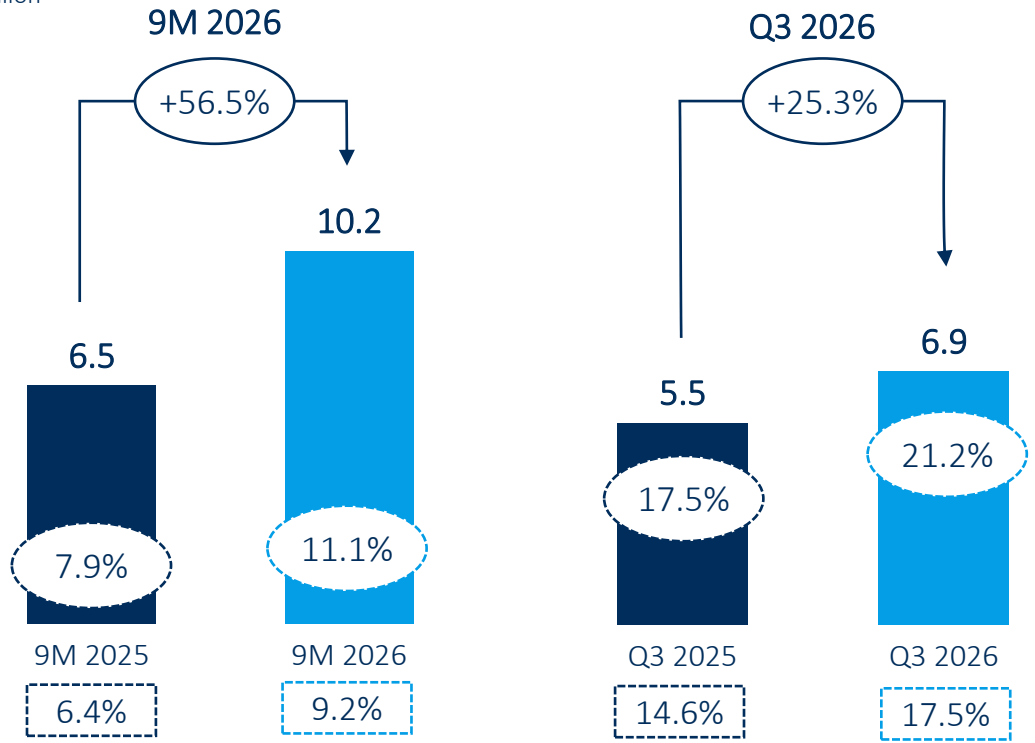
- Gross profit increases by 10.5% y/y to €91.9 million in 9M 2026, outpacing revenue growth
- Gross profit margin improves to 82.4% from 81.7%, supporting profitable growth
- Q3 gross profit rises to €32.7 million. The margin of 82.9% falls slightly below the prior-year quarter (83.7%) due to revenue mix and other income

xx.x% Gross profit margin

EBIT

SIGNIFICANT EBIT GROWTH BOOSTED BY EFFICIENCY IMPROVEMENTS

in € million



- EBIT up 56.5% y/y to €10.2 million in 9M 2026, significantly outpacing revenue growth
- Delivering on our commitment to efficiency improvement: Q3 personnel expenses increase by only 1.0% y/y – strong sequential decline by 9.2% q/q
- Margins improve further, supporting our FY 2026 guidance of EBIT ~€22 million

x.x% EBIT/Gross Profit margin

x.x% EBIT/Revenue margin

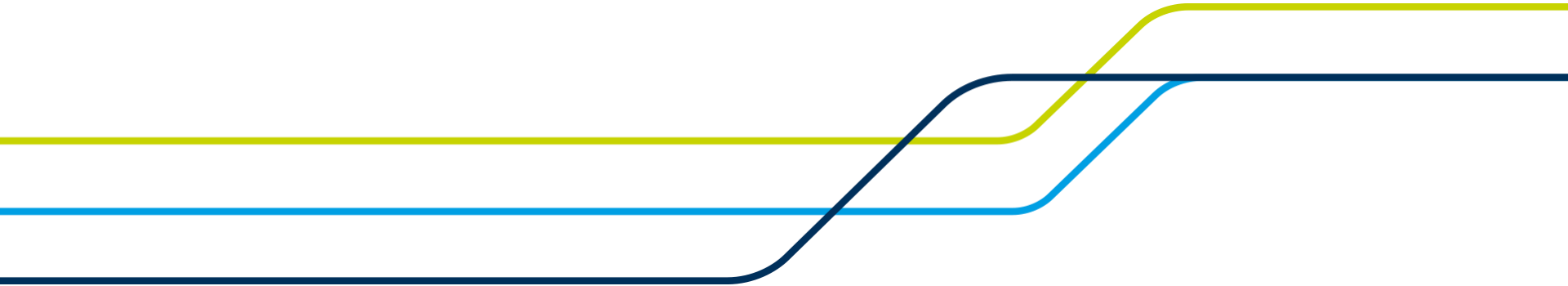
CONSOLIDATED NET RESULT

NET RESULT INCREASES BY MORE THAN 60% IN 9M 2026

in €k	9M 2025	9M 2026	%, y/y	Q3 2025	Q3 2026	%, y/y
EBIT	**6,533**	**10,222**	**+56.5%**	**5,523**	**6,918**	**+25.3%**
EBIT margin (%)	*6.4%*	*9.2%*	--	*14.6%*	*17.5%*	--
Financial income	575	763	--	132	249	--
Financial expenses	-644	-605	--	-209	-205	--
EBT	**6,496**	**10,452**	**+60.9%**	**5,446**	**6,962**	**+27.8%**
Income taxes	-2,014	-3,216	+59.7%	-1,688	-2,157	+27.8%
Income tax rate (%)	*31.0%*	*30.8%*	--	*31.0%*	*31.0%*	--
Consolidated Net Result	**4,482**	**7,236**	**+61.4%**	**3,758**	**4,805**	**+27.9%**

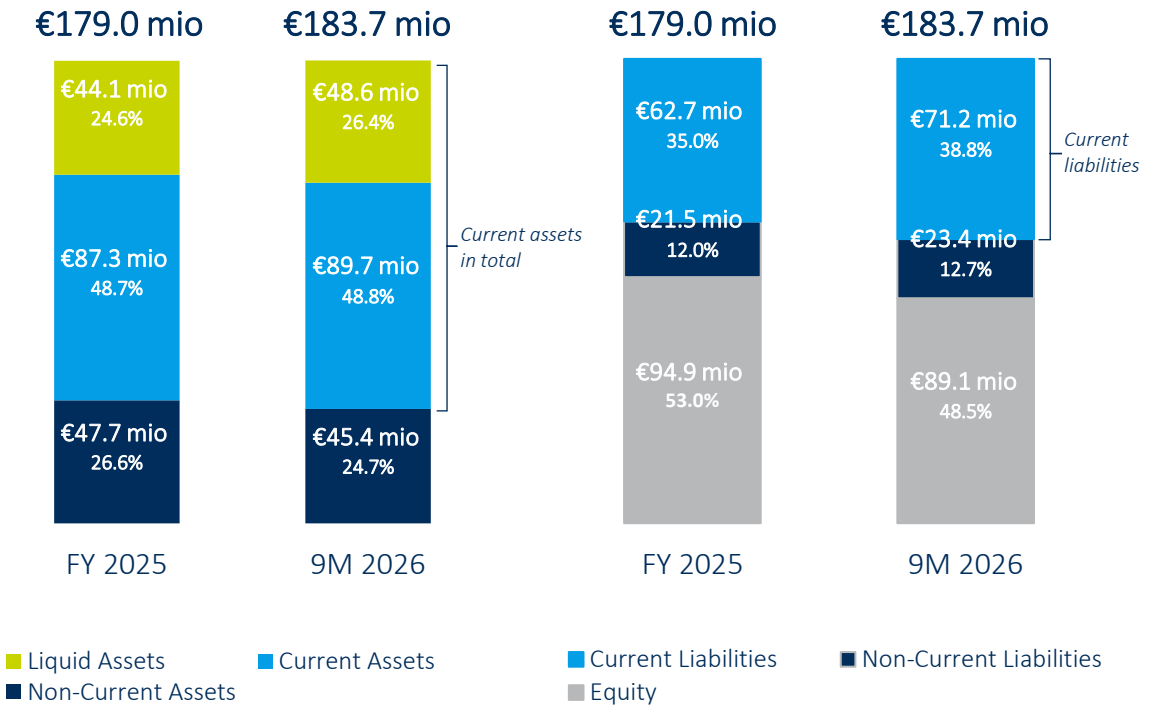
- Consolidated net result increases by 61.4% y/y to €7.2 million in 9M 2026
- Thus, the increase even surpasses the rise in EBIT
- The income tax rate remains largely stable at 30.8% in 9M 2026 (9M 2025: 31.0%)

SOLID BALANCE SHEET AND STRONG LIQUIDITY POSITION PROVIDE STRATEGIC FLEXIBILITY AND FINANCIAL CAPACITY.



BALANCE SHEET

SOLID CAPITAL STRUCTURE AND STRONG LIQUIDITY POSITION

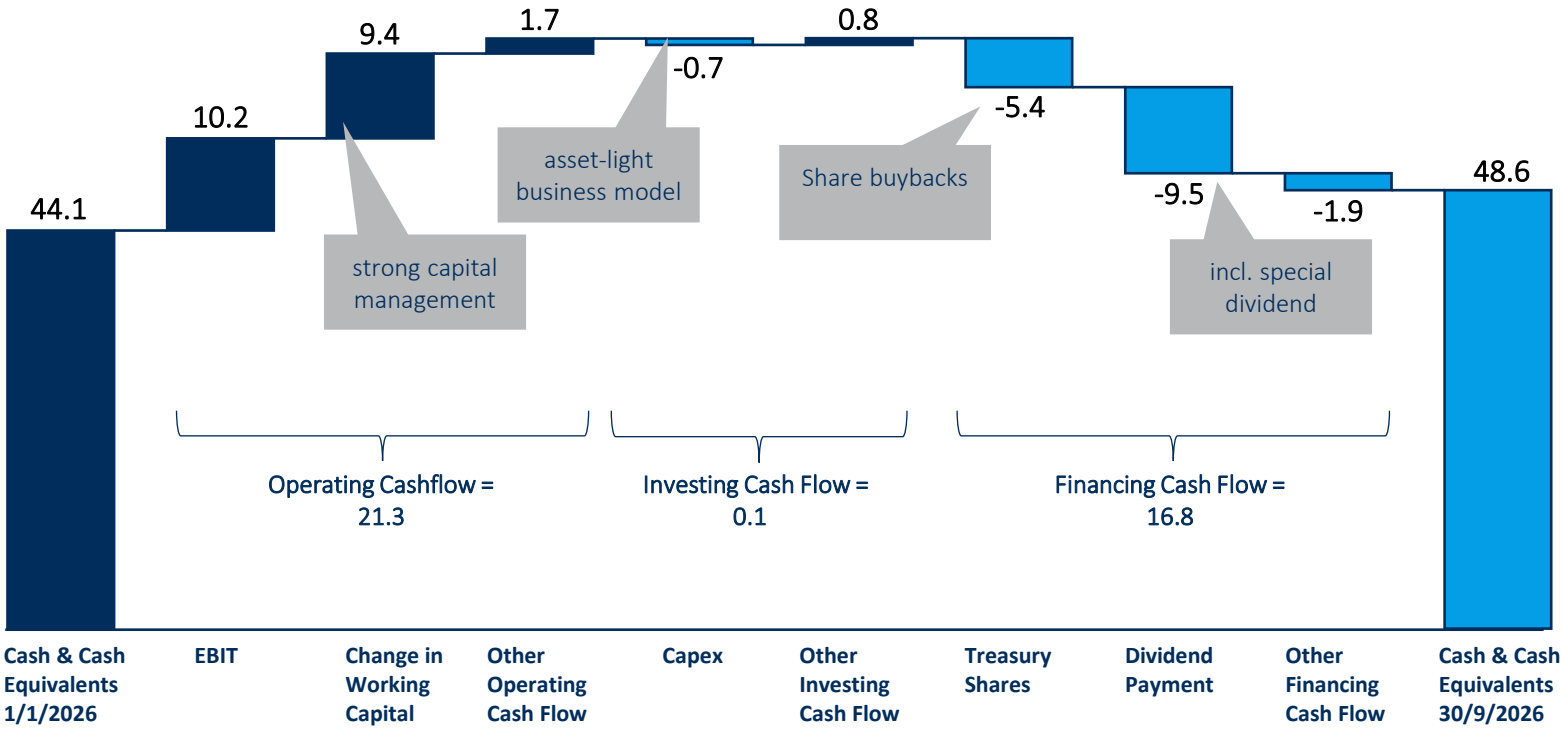


- Solid capital structure: equity ratio at 48.5% end-September 2026 (vs. 45.5% Q2 2026 and 53.0% FY 2025)
- Continued share buybacks: €5.4 million invested in treasury shares in 9M 2026
- Strong liquidity coverage: current assets are 1.94x current liabilities, including a substantial cash position
- Tax liabilities of €9.3 million – payment expected for Q4 2026, subject to tax authorities

CASH FLOW

STRONG OPERATING CASH FLOW DRIVES CASH POSITION HIGHER

in € million



FY2026
GUIDANCE CONFIRMED BY MANAGEMENT

Revenue
2026: >€160 million
(2025: €149.7 m)

Gross Profit
2026: ~€130 million
(2025: €121.5 m)

EBIT
2026: ~€22 million
(2025: €18.6 m)

9M 2026 WRAP-UP

IVU GROWS WITH SIGNIFICANTLY IMPROVED PROFITABILITY

- **Strong business growth continues:** 9M 2026 revenue up by 9.6% y/y to €111.5 m
- **Recurring revenue supports growth:** accounting for 52% of 9M 2026 revenue
- **Efficiency improvements boost results:** EBIT/Gross profit at 11.1% (Q3: 21.2%)
- **Solid financial position maintained:** equity ratio at 48.5%, current ratio at 1.94x
- **FY 2026 guidance confirmed:** revenue > €160 m, gross profit ~€130 m, EBIT ~€22 m

FOUNDATIONS OF OUR EQUITY STORY

WE ARE THE DIGITAL BACKBONE OF MODERN PUBLIC TRANSPORT

- Mission-critical niche provider in markets with high barriers to entry.
- Consistent focus on profitability drives earnings growth and shareholder value.
- Solid balance sheet and strong liquidity position provide strategic flexibility and financial capacity.

TO BE FURTHER ILLUSTRATED

- Two strong business areas drive organic growth in attractive markets.
- International expansion unlocks additional market potential and broadens the addressable customer base.

INVESTOR RELATIONS

FINANCIAL CALENDAR AND YOUR IR CONTACT

19 Mar 2027
FY 2026 Results

5 May 2027
Q1 2027 Results

26 May 2027
AGM

5 Aug 2027
H1 2027 Results

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Planned Activities:

- 24 Nov 2026
  German Equity Forum – Frankfurt
- 10 Feb 2027
  HIT - Hamburger Investorentage
- **Roadshows (dates to come)**
- **Capital Markets Day (date to come)**

Disclaimer

Forward-looking statements are based on our currently held beliefs and assumptions. They involve known and unknown risks, uncertainties, and other factors, which may cause actual earnings, financial condition, or other results to differ materially from those implied by such forward-looking statements.

Such differences can be caused by changes in the economy and the business environment, fluctuations in exchange and interest rates, launch of competing products, poor reception of new products and services, changes in IVU‘s business strategy or other factors.

We disclaim any obligation to update these forward-looking statements to reflect future events or developments.

Due to rounding differences, individual figures may differ from the values stated in the quarterly report.

IVU TRAFFIC TECHNOLOGIES

WE ARE THE DIGITAL BACKBONE OF MODERN PUBLIC TRANSPORT.

WE MAKE TRANSPORT OPERATORS BECOME MORE RELIABLE, EFFICIENT AND FUTURE-READY.

